

# World Class Washroom Products

Delivering the best in stainless steel washroom accessories since 1942.

#### Introduction

If you're looking for an experienced, competitively-priced supplier of stainless steel washroom products, there are some excellent reasons to choose Dudley Industries.

Firstly, we're not simply a supplier; we design and manufacture all our products at our state-of-the-art facility in Lancashire, UK. That means we know our ranges inside out, so we're ideally placed to advise you on the most cost-effective solutions. It also makes us extremely flexible; we're not reliant on third-party suppliers so we can deliver our products quickly and efficiently, and if you need any bespoke items, we can do that too.

We also know that experience matters. We were founded in 1942 and, ever since, we've been supplying customers with high-quality washroom products that are stylish, functional and robust.



#### Hygiene Essentials

When you work with us, you get access to a comprehensive catalogue of washroom essentials. Our different collections comprise all the equipment and accessories you could need, from paper and soap dispensers to hand dryers and all-in-one wash stations. What's more, you can count on us for a host of matching extras such as waste bins, coat hooks, air fresheners and more.

We also produce specialist ranges; our stylish and unobtrusive 'behind the mirror' collections, recessed equipment, an anti-ligature range and products that are purpose-designed for people living with dementia and visual impairments.

Our various ranges are designed to suit different sectors, budgets and design considerations, but whether you opt for a robust classic design or our ultra-stylish Platinum range, you can be confident that every product is reliable, quality-assured and built to last.



### Why We Love Metal

We've always specialised in metal because we're convinced that it's the perfect material for producing high quality washroom equipment.

In functional terms, it's extremely strong and hardwearing; ideal for bathrooms with high footfall and settings where it might be subject to knocks, scrapes or deliberate abuse. Similarly, it won't rust and is easy to clean. In short, it performs dependably in virtually all environments, keeping your servicing and maintenance costs to an absolute minimum.

Aesthetically, too, stainless steel is a great choice. It's available in a selection of finishes – polished, brushed or lacquered; it can even be produced in special colours to match your own branding.

# In-House Design & Production

We're proud of our design and manufacturing facilities because they add an extra dimension to what we can offer our customers. They allow us to adapt and innovate in accordance with market needs, and by doing everything in-house, we can be 100 percent confident in the quality of every product.

Working to an ISO 9001:2015-accredited quality assurance system, we use leadingedge equipment to maintain the highest levels of precision and consistency. By applying principles of cellular lean manufacturing we maintain fast and effective processes, which yield efficiency savings that we can pass on to you.

#### Innovation

The hygiene market is ever-changing, so innovation is essential. Staying ahead of the game means having a talented design team, maintaining regular dialogue with customers, and investing in first-class facilities and training across our whole team. We do all of this and more.

Innovation and improvement have been the driving forces behind so many of our most popular ranges, but they affect more than just our finished products. They've also prompted advances in our resource efficiency and environmental policies. These are helping us to find new ways of reducing our waste and energy demands, while also improving process control.

### Bespoke Solutions

With nearly a dozen collections of washroom equipment and close to a hundred individual products, we're confident that our standard ranges can meet almost any customer need. But for those occasions when they can't, we also offer a bespoke design and manufacturing service.

If you need something special, talk to our design team and we'll work with you to find the perfect solution. Whether it's about style, capacity, function or surface finish, we'll provide the solution you need.



For decades, Dudley Industries has been a global business. We serve customers throughout Europe and beyond. Consequently, we're well equipped to work with international clients – managing enquiries, discussing product specifications and organising swift and reliable deliveries.

Our global reach offers an important additional benefit to multinational businesses; whether you have premises in one country or in many, we can serve the needs of all of them, keeping your procurement arrangements simple, clean and cost-efficient.



## Customer Service

We've built our business on successful long-term relationships with our clients, so we know the abiding importance of good customer service.

This is engrained in our company culture; our focus on customer satisfaction influences everything we do. In the earliest stages, we'll go the extra mile to really understand your needs, and our technical support staff will always be ready to help you with any queries or recommendations. For added peace of mind, we also provide warranties up to 10 years across our range

We're here to help at every stage. In all your dealings with us, you'll find us responsive, helpful and transparent.





#### Environmental Benefits

Stainless steel washroom products are an excellent choice for environmentally responsible organisations. Most obviously, they tend to be exceptionally strong and resilient, so they won't easily break and they won't incur all the environmental costs associated with disposal and replacement.

# Our Values

In all our work, we strive to deliver excellent value and outstanding customer service. Simple values, perhaps, but they have stood the test of time.

Behind these core values lie important objectives and characteristics that have always shaped the direction and development of our business. They include:

- Competitive prices
- Exceptional quality and performance
- A strong focus on innovation
- Skilled teams, supported by excellent training
- Warranties and readily accessible technical support
- Fast, reliable deliveries
- Clear, honest communications at every stage





#### Can We Help?

To find out more about our capabilities and products, please contact our customer support team.

Call: +44 (0) 1253 738311

Email: sales@dudleyindustries.com

Alternatively, please visit: www.dudleyindustries.com/washroom



